



Photograph by David Hartcorn

Connie Cadwell

Spa Creek & Waterfront Specialist

When Connie Cadwell glided into town on a sailboat in 1976, she fell in love immediately. “When I saw Annapolis for the first time, I was on a sailboat with friends... and I said THIS is where I want to live.” And she did. She soon left the Ocean-City based firm of Caine Real Estate to relocate to Eastport in 1978, beginning a career that altered the course of her own life and those she would meet forever.

She recalls the day she moved from the Eastern Shore to Annapolis. “I paid \$1.25 to cross the Chesapeake Bay Bridge into Annapolis, Maryland and it captured me.” Connie would stay to not only love the picturesque capital of Maryland, but to also work hard, learning about every neighborhood and sub division in town.

Most real estate agents are pleasant. But what distinguishes Connie from all others is her special vision. She has made an art of exposing and improving homes or “hidden treasures” that have been innocently overlooked by the prospective buyers and even neighbors who live there. The evolution of the properties along the tranquil waterway of Spa Creek in Annapolis is just one of her successes. Amongst other

projects, Connie played an integral role in the development and marketing of Oyster Shell Point. This majestic point of land with grand estates overlooks Spa Creek. Today it is one of the most sought after neighborhoods in Annapolis.

Connie has a wholehearted passion for helping families find homes and also remains protective of the land itself. Preserving the natural beauty of the environment is a top priority. Her love for the nature that surrounds her drives her dedication, a dedication renewed every day as Connie gazes out over Spa Creek where she resides in the community called Shearwater developed by Paul Pearson.

Her reverence for the natural world is no surprise. Born and raised on a poultry farm in the story-book town of Berlin, Maryland (appropriately named “America’s Coolest Small Town”) she developed a deep connection with the land and an unshakable work ethic.

While tending to their farm and balancing other tasks, she learned from an early age not only what responsibility looked like, but also

how it felt. Connie is the first to say that her solid childhood is the foundation of her success as an adult. She stays grounded in tough times by recalling her parents, their strength, and her life on the farm.

Her first job was feeding chickens and she would loyally pay her brother Richard to tend to them as she headed for greener pastures. At the age of 16, she took her first job in the industry in which she would later prosper, working at a summer secretarial position for the Robert S. Bounds Real Estate Company and then working full time during high school.

Today, Connie’s listings are among the most beautiful and unique in the state. Her loyalty and devotion to each client are the keys to her success. Consistently ranked as one of the Top 100 Agents for Coldwell Banker Residential Brokerage, she recently settled the most expensive home ever sold on Spa Creek. Today her many listings include a cottage in Bay Ridge, a condo on Spa Creek and a majestic estate on the South River/Chesapeake Bay. Residences in her portfolio span all price points. Her priority is finding her clients a place they can truly call home.

When we see a house, we know it to be a residence, a frame in which humans will coexist. When Connie sees one, she sees potential. She envisions a yard that will be the setting for a lifetime of childhood memories, bare walls inside that will one day be adorned with penciled-in growth charts and framed family photos and nostalgia.

Connie’s unusual vision extends to people as well. She has an unparalleled ability to see the best in everybody and the upside of every circumstance. “There truly isn’t a problem I won’t try to solve,” she says. Those who know her will tell you, there is nobody better to introduce you to the town she calls home. Her philosophy “It’s always a great day in Annapolis!” is more than a motto, she works hard to make it true.

Connie only has only one secret she has kept for years, and that is her childhood dream of becoming a smiling weather girl. “What a good one I would make,” she laughs. Knowing Connie, we can be sure she would only predict an abundance of sunshine for all.



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Shearwater Condominium
Spa Creek Landing, Annapolis, MD

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